

**BIO International Convention & Exhibition Philadelphia, USA**

**June 3-6, 2019**

November 07, 2018

Dear Exhibitor:

Greetings from ABLE.

We wish to inform you that the 26<sup>th</sup> edition of BIO International Convention & Exhibition will be held from June 3-6, 2019 in Philadelphia, USA. The exhibition will be from June 4-6. ABLE has booked 2000 sq. feet space for the INDIA pavilion. In June 2018, BIO held at Boston attracted more than 18000 attendees from 67 countries. ABLE coordinated the DBT supported INDIA Pavilion. Almost 100 attendees from the Public and Private sector from India attended the event. All exhibitors were extremely satisfied with the Convention and the India Pavilion. In addition to the DBT, BIRAC, CSIR the Governments of Karnataka & Telangana exhibited along with the private sector companies and start-ups. The pavilion was appreciated by attendees.

**INDIA PAVILION - Draft visual**



The INDIA Pavilion and program for BIO 2019 are under development. We invite organizations from the private(SME and larger companies) and public sector to participate as an Exhibitor in the INDIA PAVILION. Details of the INDIA Pavilion and Terms & Conditions are being shared. We request your team to plan and confirm adequate space in a timely manner.



Anil Chauhan  
SENIOR ADVISER - ABLE  
INDIA PAVILION ORGANIZER BIO 2019 Philadelphia  
9871632688  
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## GENERAL TERMS and CONDITIONS, November 07, 2018

1. Investment at INR 12.5 lakhs per 100 sq. feet (Inclusive of 18% GST) for the Exhibition booth and access to Exhibition area.
  2. Fully furnished stalls with electricals and carpeting with standard furniture.
  3. The 2000 sq. ft. INDIA Pavilion (**Booth #s 3927,4027,4127, 3933, 4033 of 400 sq feet each**) and the Stalls are being structured to give the Exhibitors the best possible exposure.
  4. LCD in the booth can be provided on advance payment of 62,000 INR (inclusive of 18% GST).
  5. Conference sessions Access will need an additional fees that can be purchased directly from BIO through online. The Convention Access is required for access to the various conference sessions. The 12.5 lakhs fees does NOT include conference access registration. Please refer to clause 16.
  6. 100% advance will be required to be paid to ABLE by December 31, 2018.
  7. Confirmation only on receipt of entire amount by ABLE. No part or conditional payments accepted.
  8. After Confirmation – there will be no refund for any reason including denial or delays in obtaining US Visa.
  9. In case of No Show or delays in providing final Poster/logo Files in the required format as per communicated deadlines, ABLE will have a right to cancel a confirmed booth (without refund) in order to prevent potential adverse impact on ABLE, India Pavilion and other exhibitors. Deadline for poster files is Jan 15, 2018
  10. 100 sq feet Exhibitor provided a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 4 EBP passes to be utilized for the InBooth Partnering account.
  11. ONE InBooth partnering Account is allowed per exhibitor (irrespective of size of booth) to invite and accept meeting requests. In Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests have to be made by the Exhibitor well in time. The location of the meeting spot may not be in your particular booth but close by, within the India Pavilion. Meetings can also happen in your invitee's Pavilion. Once the invitee reaches the meeting spot the exhibitor can easily take him to his or her own booth. Responsibility of ABLE ends with providing the Partnering Account.
  12. Exhibitor team is also Invited to India related sessions at BIO and other events if they do not require Conference Access passes.
  13. Profile included in the Exhibitor Brochure provided all information requested is supplied by January 15, 2019.
  14. Trip to Local industries/companies/laboratories may be arranged by BIO. A nominal fees will be payable to BIO directly for which the exhibitor team members will have to register online individually.
  15. Interaction with other Country delegations as per finalized program and availability.
  16. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website. [http://convention.bio.org/uploadedFiles/BIO2018\\_RegistrationGrid.pdf](http://convention.bio.org/uploadedFiles/BIO2018_RegistrationGrid.pdf)
  17. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
  18. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
  19. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. The latest terms and conditions will apply.
  20. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
  21. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above and those applied by BIO on all exhibitors – Please check BIO website for the T&Cs. <http://convention.bio.org/international/>
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INDIA PAVILION LAYOUT BIO 2019					
			4033		3933
			A1 A2 B1 B2	A1 A2 B	
			C2 C1 D2 D1	BIRAC D	
A B		A DBT		Virtual Center B	
C D		C D		c D	
4127		4027		3927	
	500 sft		10 Startups, 50 sq ft. each		
	300 sft		DBT-BIRAC-VIRTUAL Center		
	1200 sft		Other Organizations including states		
Each stall is 10*10 feet (100 sq ft.) with 2 sides open					
In 200 sq ft. stalls, only A&C or B&D can be merged with 3 sides open					

#### ABLE BANK DETAILS

Bank Details :-	
Description	Information
Vendor Name	Association of Biotechnology Led Enterprises.
Address of Communications	#123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034
Phone No	080-41636853
Bank Name	Yes Bank Ltd
Bank Branch Name	Kasturba Road Branch
Bank account Number :	002294600000104
IFSC Code	YESB0000022
MICR Code	560532002
SWIFT Code	YESBINBB
Bank Address line 1	Ground floor, Prestige Obelisk
Bank Address line 2	Municipal No 3,
Bank Address line 3	Kasturba Road, Bangalore - 560001
State	Karnataka

For cheques /drafts please make in favour of "Association of Biotechnology Led Enterprises" and courier at the ABLE address highlighted above.

**BIO International Convention & Exhibition PHILADELPHIA, USA**

**June 3-6, 2019**

Dear Start-up:

November 05, 2018

Greetings from ABLE.

We wish to inform you that the BIO International Convention & Exhibition 2019 will be held from June 3-6 in Philadelphia, USA. The exhibition will be from June 4-6. ABLE has booked 2000 sq. feet space. In June 2018, BIO held at Boston attracted more than 18000 attendees from 67 countries. ABLE coordinated the DBT (Department of Biotechnology) supported INDIA Pavilion. Almost 100 attendees from the Public and Private sector from India attended the event. All exhibitors were extremely satisfied with the Convention and the India Pavilion. Eight start-ups were supported by the Government of India to exhibit at the India pavilion.

**INDIA PAVILION BIO BOSTON JUNE 2018**

Draft visual



The INDIA Pavilion and program for BIO 2019 is under development. The central government will support 10 start-ups. In case your company qualifies for support it will be communicated when the information is final. The tentative amount is mentioned on basis of ABLE estimates that can change. We invite you to send your application as a start-up Exhibitor. Details of the INDIA Pavilion and Start up -Terms & Conditions are being shared. We advise you to file the required applications within December 15 so that we begin our evaluation process.



Anil Chauhan  
SENIOR ADVISER - ABLE  
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## LAYOUT

INDIA PAVILION LAYOUT BIO 2019									
		4033				3933			
		A1 A2		B1 B2		A1 A2		B	
		C2 C1		D2 D1		BIRAC		D	
A B		A DBT		Virtual Center		B			
C D		C D		c D					
4127		4027				3927			
		500 sft		10 Startups, 50 sq ft. each					
		300 sft		DBT-BIRAC-VIRTUAL Center					
		1200 sft		Other Organizations including states					
Each stall is 10*10 feet (100 sq ft.) with 2 sides open									
In 200 sq ft. stalls, only A&C or B&D can be merged with 3 sides open									

### STARTUP TERMS and CONDITIONS, November 05, 2018

1. A start-up is a company that has been registered for less than 10 years or has a turnover of less than 25 crores per annum – whichever is earlier. A scan of the ROC and the audited Financial Statement (2017-18) should be submitted along with the two- pager mentioned in point 3 below. A certificate by a CA certifying that the annual turnover of the company has not exceeded 25 crores since inception is essential before an application can be considered.
2. TEN Start-ups will be shortlisted among the applicants.
3. Selection will be based on various parameters including the Innovativeness of service or product, market readiness and Objectives of participation etc. All things being equal, first timers will be given preference. A crisp two pager describing the Company, Innovativeness of Product/Service, market readiness and objectives of participation should be mailed to [anil@ableindia.org.in](mailto:anil@ableindia.org.in) Only the first 2 pages will be read. Last date of receiving the applications is December 15, 2018. **Canvassing in any form will invite disqualification.** The decision of ABLE management will be final.
4. 50 sq. feet will be provided. Fully furnished stall with electricals and standard furniture will be provided. A 100 sq. feet stall will be shared by two start-ups. The exact stall number will be allocated after the shortlisting is done and fees received as per clauses 5 and 7.
5. Shortlisted applicants will be required to pay 93,750 INR by Cheque in name of ABLE within 30 days of intimation of selection by ABLE. The deposit will not be refunded in case the start-up does not comply with timelines or is unable to attend the BIO for any reason including denial or delay in obtaining US Visa. The 93,750 is 15% of the 6,25,000 INR for a 50 sq. feet stall. This represents an 85% discount. The exhibitors are allowed access to Exhibition area and all events allowed for Exhibitors by BIO. For Conference access a separate and additional payment and registration is required.
6. LCD in the booth can be provided on advance payment of 62,000 INR (inclusive of 18% GST).
7. Confirmation only on receipt of entire amount by ABLE. No part or conditional payments accepted.

8. In case of No Show or delays in providing final Poster/logo Files in the required format as per communicated deadlines, ABLE will have a right to cancel a confirmed booth (without refund) to prevent potential adverse impact on ABLE, India Pavilion and other exhibitors. Deadline for poster files is February 28, 2019.
9. 50 sq. feet Exhibitor will be provided a total of 2 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 2 EBP passes to be utilized for the Partnering account. The InBooth partnering Account allows exhibitors to invite and accept meeting requests. In Booth partnering points will be provided at 10 identified spots within the India Pavilion that may not be in the exhibitor's own stall. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests must be made by the Exhibitor well in time. Responsibility of ABLE ends with providing the Partnering Account.
10. Online Exhibitor listing provided the Exhibitor registers well in time. Late registration can lead to delays.
11. Invitation to India related sessions at BIO.
12. Profile included in ABLEs Exhibitor Brochure provided all information requested is supplied by February 15, 2019.
13. Trip to Local industries/companies/laboratories may be arranged with BIO support.
14. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website. [http://convention.bio.org/uploadedFiles/BIO2018\\_RegistrationGrid.pdf](http://convention.bio.org/uploadedFiles/BIO2018_RegistrationGrid.pdf)
15. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
16. Business Forum Partnering & Convention access not included in this package for which please refer to web link on point 14 above.
17. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
18. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. The latest terms and conditions will apply. The layout of the Pavilion and stalls is being structured to give the INDIA Pavilion and Exhibitors the best possible exposure.
19. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
20. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above and those applied by BIO on all exhibitors – Please check BIO website for the T&Cs.

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Bank Branch Name	Kasturba Road Branch
Bank account Number:	<b>002294600000104</b>
IFSC Code	<b>YESB0000022</b>
MICR Code	<b>560532002</b>
SWIFT Code	<b>YESBINBB</b>
Bank Address line 1	Ground floor, Prestige Obelisk
Bank Address line 2	Municipal No 3,
Bank Address line 3	Kasturba Road, Bangalore - 560001
State	Karnataka

For cheques /drafts please make in favour of “**Association of Biotechnology Led Enterprises**” and courier at the ABLE address highlighted above.