



INDIA PAVILION

BIO International Convention & Exhibition San Diego, USA

June 19-22, 2017



Dear Exhibitor

March 21, 2017

Greetings from ABLE for the New Year.

We wish to inform you that the BIO International Convention & Exhibition 2017 will be held from June 19-22 in San Diego, USA. ABLE has booked 2400 sq. feet space and has been nominated by the Department of Biotechnology, Government of India for coordinating the INDIA Pavilion. BIO attracts over 15000 attendees from over 60 countries and provides a global opportunity at a single location. The Secretary DBT GOI will lead the delegation with several biotech Industry leaders.

The INDIA Pavilion and program at BIO 2017 is under development and will be designed to address issues that international investors would like hear about and discuss. The MAKE IN INDIA theme will be emphasized. We are positive that the discussions will lead to a lot of clarity and constructive suggestions that in turn will boost the confidence of international stakeholders in India's biotech sector. We invite you to participate as an Exhibitor in the INDIA PAVILION. Details of the INDIA Pavilion and Terms & Conditions are being shared. We request you to book your Booth quickly since space is limited. **Last date for applying for the special rates is March 25th after which the normal rates of 9.5 lakhs per 100 sq feet and 5 lakhs for 50 sq feet will apply.**

Anil Chauhan SENIOR ADVISER - ABLE
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INDIA PAVILION LAYOUT @ BIO International Convention San Diego June 2017 (SDCC)

5137, 5237, 5143, 5243, 5149, 5249



Each of the 24 booths are 10 sq feet (10X10 ft) and are 2 sides open

X RESERVED BOOTHS

A & C and B & D can be merged for 200 sq feet booths

This is to maintain the alignment of the Pavilion

Booth Nos.	Booth size	Booth Allocation	Category
8	100 sft	5143, 5243, 5237	other companies/research organizations
4	100 sft	5137	States Zone House Full
8	50 sft.	5149	Start up Zone House Full
4	100 sft.	5249	Small companies ONE SLOT LEFT

Depending on demand the allotment of booths for any category can be changed

TERMS and CONDITIONS March 21, 2017

1. Investment at INR 9.5 lakhs per 100 sq. feet.
2. The 9.5 lakhs is exclusive of service tax. As per current rules Service tax is not applicable since they are delivered outside the Taxable territory of India.
3. DBT has kindly agreed to provide support the following categories of exhibitors:
 - Small companies: Less than 50 crores turnover.
 - Other companies and Research organizationsThe level of support applicable till March 25th on confirmed bookings is:
 - 50% for 100 sq. ft. for small companies. Therefore, booth cost to company will be 4.75 Lakhs per 100 sq.ft.
 - 2 lakhs for 100 sq ft. other companies/research organizations. The booth cost to company will be 7.5 lakhs per 100 sq ft. In case a company books 200 sq feet the level of support will be a maximum of 3 lakhs
4. Other companies and research organizations (that do not qualify as small companies) wishing to exhibit in 50 sq feet will be charged **4 lakhs per 50 sq feet till March 25th and 5 lakhs per 50 sq feet** thereafter. Two 50 sqft. companies will share a 100 sqft. booth without a physical division. ABLE to decide the two companies that will share the 100 sqft. booth. 50 sq feet booths will be allotted as per availability.
5. **The above support is applicable till March 25th 2017, after which a rate of INR 9.5 lakhs per 100 sq ft and 5.0 lakhs per 50 sq ft. will be charged.**
6. 100% as advance on booking. Confirmation only on receipt of entire amount by ABLE.
7. No refund for any reason including denial or delays in obtaining of US Visa.
8. First pay - First choose principle to apply for State and larger companies.
9. Fully furnished stalls with electricals and carpeting.
10. The Exhibitor to provide finalized RTP poster files by April 1, 2017 for booth panels as per format and specifications. Any cost escalation due to delays in providing information will be borne by the Exhibitor. 100 sq feet booth will have 2 walls to display posters. 50 sq feet exhibitors will display on wall each. Poster sizes will be specified and will not be altered.
11. 100 sq feet Exhibitor provided a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 4 EBP passes to be utilized for the Partnering account.
12. 50 sq feet booths will receive 2 EBP passes and will share a 100 sq feet booth. One of the 2 EBP passes to be utilized for the Partnering account.
13. ONE InBooth partnering Account allowing exhibitor to invite and accept meeting requests. In Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests have to be made by the Exhibitor well in time. Responsibility of ABLE ends with providing the Partnering Account.
14. Online Exhibitor listing provided the Exhibitor registers well in time. Late registration can lead to delays.
15. Invitation to India related sessions.
16. Access to Virtual Center and various sessions at the INDIA pavilion for networking.
17. Profile included in the Exhibitor Brochure provided all information requested is supplied in time.
18. Trip to Local industries/companies. There may be a small (25 to 30 USD per person) lunch charge extra.
19. Interaction with other Country delegations as per finalized program and availability.
20. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website.
http://convention.bio.org/docs/BIO2017-RegistrationGrid-r03.pdf?_ga=1.184429798.1786737308.1472148507
21. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.

22. Business Forum Partnering & Convention access not included in this package for which please refer to web link on point 20 above.
23. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
24. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. The latest terms and conditions will apply. The layout of the Pavilion and stalls is being structured to give the INDIA Pavilion and Exhibitors the best possible exposure.
25. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
26. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above.

ABLE BANK DETAILS

ABLE Bank Details: -

Bank Details :-	
Description	Information
Vendor Name	Association of Biotechnology Led Enterprises.
Address of Communications	#123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034
Phone No	080-41636853
Bank Name	Yes Bank Ltd
Bank Branch Name	Kasturba Road Branch
Bank account Number :	002294600000104
IFSC Code	YESB0000022
MICR Code	560532002
SWIFT Code	YESBINBB
Bank Address line 1	Ground floor, Prestige Obelisk
Bank Address line 2	Municipal No 3,
Bank Address line 3	Kasturba Road, Bangalore - 560001
State	Karnataka

For cheques /drafts please make in favour of "Association of Biotechnology Led Enterprises" and courier at the ABLE address highlighted above.