



INDIA PAVILION

BIO International Convention & Exhibition San Diego, USA

June 19-22, 2017



Dear Startups

March 9, 2017

Greetings from ABLE for the New Year.

We wish to inform you that the BIO International Convention & Exhibition 2017 will be held from June 19-22 in San Diego, USA. ABLE has booked 2400 sq. feet space for the INDIA pavilion and has been nominated by the Department of Biotechnology, Government of India for coordinating the INDIA Pavilion. BIO attracts over 15000 attendees from over 60 countries and provides a global opportunity at a single location. The Secretary DBT GOI will lead the delegation with several biotech Industry leaders.

DBT has kindly agreed to provide 100% support for 50 sq feet stalls – Booth Nos. **5149 A1, A2, B1, B2, C1, C2, D1, D2** to eight start-ups that are defined as companies registered in the past 5 years i.e. after March 5th 2012 and that have not exceeded an annual turnover in any of the 5 financial years. Details of the Terms and conditions are given in the linked pdf.

We invite you to participate as an Exhibitor in the INDIA PAVILION.

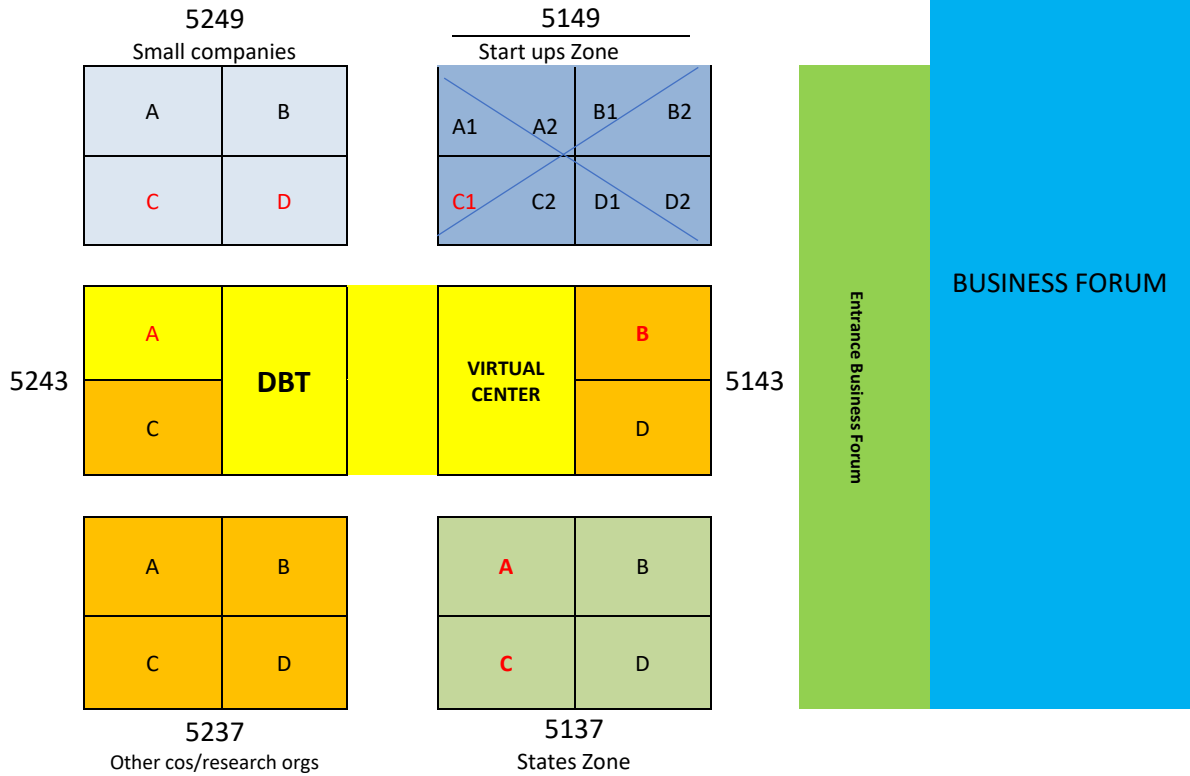
We request you to book your Booth quickly since space is limited. Last date for applying is March 20th 2017.

Anil Chauhan SENIOR ADVISER - ABLE
9871632688
anil@ableindia.org.in



INDIA PAVILION LAYOUT @ BIO International Convention San Diego June 2017 (SDCC)

5137, 5237, 5143, 5243, 5149, 5249



Each of the 24 booths are 10 sq feet (10X10 ft) and are 2 sides open

X RESERVED BOOTHS

A & C and B & D can be merged for 200 sq feet booths

This is to maintain the alignment of the Pavilion

Booth Nos.	Booth size		
8	100 sft	5143, 5243, 5237	other companies/research organizations
4	100 sft	5137	States Zone
8	50 sft.	5149	Start up Zone
4	100 sft.	5249	Small companies

TERMS and CONDITIONS March 9, 2017

1. Investment at INR 9.5 lakhs per 100 sq. feet.
2. The 9.5 lakhs is exclusive of service tax. As per current rules Service tax is not applicable since they are delivered outside the Taxable territory of India.
3. DBT has kindly agreed to provide support the following categories of exhibitors:
 - Start ups defined as registered companies less than 5 years and less than 25 crores turnover in any of the 5 years.
 - Small companies: Less than 50 crores turnover.
 - Other companies and Research organizationsThe level of support is:
 - 100% for 50 sq ft. for Start-ups. Two startups will share a 100 sq ft booth.
 - 50% for 100 sq. ft. for small companies. Therefore, booth cost to company will be 4.75 Lakhs per 100 sq.ft.
 - 2 lakhs for 100 sq ft. other companies/research organizations. The booth cost to company will be 7.5 lakhs per 100 sq ft. In case a company books 200 sq feet the level of support will be a maximum of 3 lakhs.
4. In case of excess demand for booths available preference will be given to companies/organizations that have significant products/services reflective of the Innovative depth and creativity of Indian public and private Biotech sector. Start ups and small companies will have to send a one pager on their company's achievements and their plans for showcasing them at BIO 2017. A letter from the auditor certifying that the start-ups meet the 2 criteria (Less than 5 years and less than 25 crores annual revenues in each of the 5 years since registration) will have to be attached along with a copy of their Registration certificate. The decision taken by ABLE's committee will be final. The shortlisted companies will be informed once the cut-off date is over.
5. Selected start-ups will have to deposit a security of INR 50,000 by cheque after ABLE confirms acceptance. The Security will be forfeited in case a start-ups fails to submit its poster files by the deadline or fails to send a team member to BIO San Diego after confirming their participation. In other cases the Security cheque will be returned to the start ups within July 2017
6. 100% as advance on booking. Confirmation only on receipt of entire amount by ABLE.
7. No refund for any reason including denial or delays in obtaining of US Visa.
8. First pay - First choose principle to apply for State and larger companies.
9. Fully furnished stalls with electricals and carpeting.
10. The Exhibitor to provide finalized RTP poster files by April 1, 2017 for booth panels as per format and specifications. Any cost escalation due to delays in providing information will be borne by the Exhibitor. 100 sq feet booth will have 2 walls to display posters. 50 sq feet exhibitors will display on wall each. Poster sizes will be specified and will not be altered.
11. 100 sq feet Exhibitor provided a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 4 EBP passes to be utilized for the Partnering account.
12. 50 sq feet booths will receive 2 EBP passes and will share a 100 sq feet booth. One of the 2 EBP passes to be utilized for the Partnering account.
13. ONE InBooth partnering Account allowing exhibitor to invite and accept meeting requests. In Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests have to be made by the Exhibitor well in time. Responsibility of ABLE ends with providing the Partnering Account.
14. Online Exhibitor listing provided the Exhibitor registers well in time. Late registration can lead to delays.
15. Invitation to India related sessions.
16. Access to Virtual Center and various sessions at the INDIA pavilion for networking.
17. Profile included in the Exhibitor Brochure provided all information requested is supplied in time.
18. Trip to Local industries/companies. There may be a small (25 to 30 USD per person) lunch charge extra.
19. Interaction with other Country delegations as per finalized program and availability.
20. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website.

<http://convention.bio.org/docs/BIO2017-RegistrationGrid-r03.pdf? ga=1.184429798.1786737308.1472148507>

21. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
22. Business Forum Partnering & Convention access not included in this package for which please refer to web link on point 20 above.
23. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
24. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. **The latest terms and conditions will apply.** The layout of the Pavilion and stalls is being structured to give the INDIA Pavilion and Exhibitors the best possible exposure.
25. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
26. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above.

ABLE BANK DETAILS

ABLE Bank Details: -

Bank Details :-	
Description	Information
Vendor Name	Association of Biotechnology Led Enterprises.
Address of Communications	#123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034
Phone No	080-41636853
Bank Name	Yes Bank Ltd
Bank Branch Name	Kasturba Road Branch
Bank account Number :	002294600000104
IFSC Code	YESB0000022
MICR Code	560532002
SWIFT Code	YESBINBB
Bank Address line 1	Ground floor, Prestige Obelisk
Bank Address line 2	Municipal No 3,
Bank Address line 3	Kasturba Road, Bangalore - 560001
State	Karnataka

For cheques /drafts please make in favour of “**Association of Biotechnology Led Enterprises**” and courier at the ABLE address highlighted above.