



January 16, 2017

**INDIA PAVILION**  
**BIO International Convention & Exhibition San Diego, USA**  
**June 19-22, 2017**

Dear Exhibitor

Greetings from ABLE for the New Year.

We wish to inform you that the BIO International Convention & Exhibition 2017 will be held from June 19-22 in San Diego, USA. ABLE has booked 2400 sq. feet space and has been nominated by the Department of Biotechnology, Government of India for coordinating the INDIA Pavilion. BIO attracts over 15000 attendees from over 60 countries and provides a global opportunity at a single location. The Secretary DBT GOI will lead the delegation with several biotech industry leaders.

The INDIA Pavilion and program at BIO 2017 is under development and will be designed to address issues that international investors would like hear about and discuss. The MAKE IN INDIA theme will be emphasized. We are positive that the discussions will lead to a lot of clarity and constructive suggestions that in turn will boost the confidence of international stakeholders in India's biotech sector.

We invite you to participate as an Exhibitor in the INDIA PAVILION.

Details of the INDIA Pavilion and Terms & Conditions are being shared.

We request you to book your Booth quickly since space is limited.

Anil Chauhan

SENIOR ADVISER - ABLE

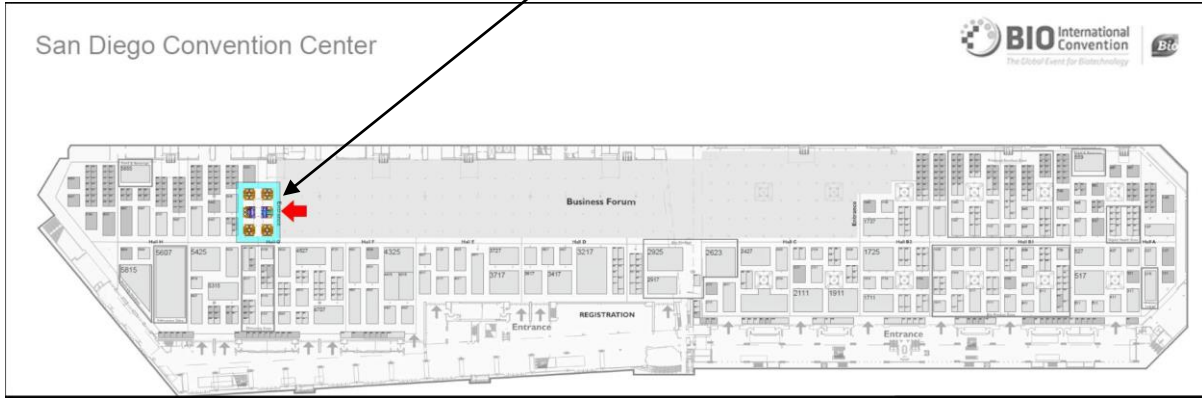
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[anil@ableindia.org.in](mailto:anil@ableindia.org.in)



# LOCATION & LAYOUT INDIA PAVILION AT SAN DIEGO CONVENTION CENTER

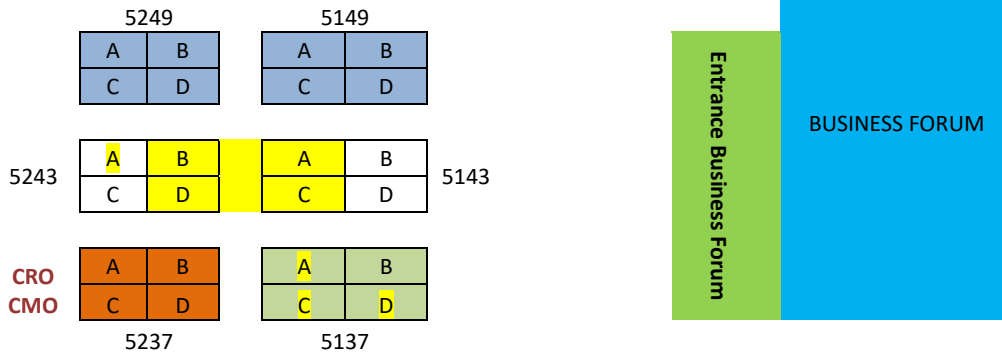
## INDIA PAVILION



### INDIA PAVILION, BIO 2017, SAN DIEGO

2400 sq feet

5137, 5237, 5143, 5243, 5149, 5249



Each of the 24 booths are 10 sq feet (10X10 ft)

Reserved booths **5137A, C & D 5243 A 5143 A,C**

A & C and B & D can be merged for 200 sq feet booths

This is to maintain the alignment of the Pavilion

CRO  
CMO  
Zone 400 sq ft

States Zone 400 sq ft

Start up Zone 800 sq ft

## TERMS and CONDITIONS 16th Jan 2017

1. Investment at INR 9.5 lakhs per 100 sq. feet. OR INR 5 lakhs per 50 sq. feet.
2. The 9.5 lakhs/5.0 lakhs is exclusive of service tax. As per current rules Service tax is not applicable since they are delivered outside the Taxable territory of India.
3. 50% Advance on Booking. 50% Balance by Feb 28, 2017. 100% as advance on booking after Feb 28.
4. No refund after Feb 15<sup>th</sup> 2017 for any reason.
5. First pay - First choose principle to apply for unreserved booths of 100 sq feet. For 50 sq. feet ABLE to decide location depending on availability of other 50 sq. feet exhibitors.
6. Fully furnished stall with electricals and carpeting.
7. The Exhibitor to provide finalized RTP poster files by April 1, 2017 for booth panels as per format and specifications. Any cost escalation due to delays in providing information will be borne by the Exhibitor.
8. 100 sq feet Exhibitor provided a total of 4 EBP (Exhibitor Booth Personnel) passes allowing access to Exhibition. One of the 4 EBP passes to be utilized for the Partnering account
9. ONE InBooth partnering Account allowing exhibitor to invite and accept meeting requests. In Booth partnering to be provided at 10 identified spots. The schedule and location of meetings to be decided by the BIO Partnering system for which the requests have to be made by the Exhibitor well in time. Responsibility of ABLE ends with providing the Partnering Account.
10. Online Exhibitor listing provided the Exhibitor registers well in time. Late registration can lead to delays.
11. Invitation to India related sessions.
12. Access to Virtual Center and various sessions at the INDIA pavilion for networking.
13. Profile included in the Exhibitor Brochure provided all information requested is supplied in time.
14. Trip to Local industries/companies. There may be a small (25 to 30 USD per person) lunch charge extra.
15. Interaction with other Country delegations as per finalized program and availability.
16. Access to various events in the Exhibition area normally provided by BIO to Exhibitor Booth Personnel as per information in the PDF on the BIO website.  
[http://convention.bio.org/docs/BIO2017-RegistrationGrid-r03.pdf?\\_ga=1.184429798.1786737308.1472148507](http://convention.bio.org/docs/BIO2017-RegistrationGrid-r03.pdf?_ga=1.184429798.1786737308.1472148507)
17. **Exclusions:** No charge/liability can be created on ABLE if any Exhibitor avails services from any Service provider at the venue. Exhibitor will be solely responsible to discharge all liabilities unless explicitly mentioned by ABLE.
18. Business Forum Partnering & Convention Access not included in this package for which please refer to web link on point 16 above.
19. **DISCOUNTED RATES** for ABLE members for Convention Access at 1350 USD and Convention Access plus Partnering at 2600 USD if members lock in by registering by Jan 31 @  
[http://go.bio.org/BIO2017\\_InternationalAffiliate.html?utm\\_source=ICBA&utm\\_campaign=2017-IntlAffiliate&utm\\_medium=email&utm\\_content=lock-in-rate](http://go.bio.org/BIO2017_InternationalAffiliate.html?utm_source=ICBA&utm_campaign=2017-IntlAffiliate&utm_medium=email&utm_content=lock-in-rate) Buy or cancel any time till up to the convention date. These terms valid for point 19 only.
20. No infants or persons below 21 years are allowed in the Venue at any time during the Convention or Exhibition.
21. Any or all Terms and conditions can be altered by ABLE as per changes communicated by BIO or the Department of Biotechnology or the Government of India and the ground realities. **The latest terms and conditions will apply.** The layout of the Pavilion and stalls is being structured to give the INDIA Pavilion and Exhibitors the best possible exposure.
22. ABLE will not be liable for any mishaps due to Force Majeure or events beyond its control.
23. By agreeing to participate the Exhibitor agrees to accept the terms and conditions stated above.

## ABLE BANK DETAILS

### ABLE Bank Details: -

<b>Bank Details :-</b>	
<b>Description</b>	<b>Information</b>
Vendor Name	<b>Association of Biotechnology Led Enterprises.</b>
Address of Communications	#123/C 16th Main Road, 4th Block, 5th cross, Koramangala Bangalore - 560034
Phone No	080-41636853
Bank Name	<b>Yes Bank Ltd</b>
Bank Branch Name	Kasturba Road Branch
Bank account Number :	<b>002294600000104</b>
IFSC Code	<b>YESB0000022</b>
MICR Code	<b>560532002</b>
SWIFT Code	<b>YESBINBB</b>
Bank Address line 1	Ground floor, Prestige Obelisk
Bank Address line 2	Municipal No 3,
Bank Address line 3	Kasturba Road, Bangalore - 560001
State	Karnataka

For cheques /drafts please make in favour of “**Association of Biotechnology Led Enterprises**” and Courier at the ABLE address highlighted above.